



Global Desiccated Coconut Market

Market size, segmentation, competitive landscape and outlook

2021-2031

September 2026

Moving forward, together



Every one of us has, at some point, heard the line from *Alice in Wonderland*: “It takes all the running you can do, to keep in the same place. If you want to get somewhere else, you must run at least twice as fast.” Cliché as the quote has become, our world is changing at extraordinary speed. And yet, to my mind, it matters not only to run fast, but — more importantly — to know where you are running.

We see ourselves as the navigator, ready at the right moment to point out the correct course. By providing current, timely information for the decisions that matter, we aim to protect our clients from missteps and to help them find new opportunities.

It matters to us that you are satisfied with the work we have done. If you have any questions about this report, we will be glad to answer them.

ANDREY SHEVCHENKO, Managing Partner

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Indicator	Value
Market size (2025)	USD 1.4 bn
Forecast (2031)	USD 2.1 bn
CAGR (2021-2031)	6.6%
Study period	2021-2031
Largest region	Europe · 31.8%
Fastest-growing region	Asia-Pacific · 7.5%
Market concentration	Moderate
Licence	Individual / Company

The global desiccated coconut market reached USD XXX billion in 2025 and will expand to USD XXX billion by 2031, advancing at a XX% CAGR. Demand is strengthening across bakery, confectionery, snack, plant-based food and foodservice applications, while constrained coconut availability is supporting higher contract prices and supplier margins. Europe represented XX% of global demand in 2025, while Asia-Pacific will record the fastest regional growth at XX% annually. The report quantifies market value and volume across fat content, particle format, application, sales channel, packaging and geography while benchmarking the strategies and market positions of leading processors.

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Executive summary

The global desiccated coconut market reached USD XXX billion in 2025 and will expand to USD XXX billion by 2031, advancing at a XX% CAGR. Demand is strengthening across bakery, confectionery, snack, plant-based food and foodservice applications, while constrained coconut availability is supporting higher contract prices and supplier margins. Europe represented XX% of global demand in 2025, while Asia-Pacific will record the fastest regional growth at XX% annually. The report quantifies market value and volume across fat content, particle format, application, sales channel, packaging and geography while benchmarking the strategies and market positions of leading processors.

Indicator	Value
Market size 2025	XXX
Forecast 2031	XXX
CAGR	XXX
Largest region	XXX
Fastest region	XXX

Key findings

- The market generated USD XXX billion in 2025 and will reach USD XXX billion in 2031.
- Global consumption totaled XXX metric tons in 2025 and will rise to XXX metric tons by 2031.
- Europe accounted for XX% of 2025 market value, supported by established bakery, chocolate, cereal and private-label ingredient demand.
- Asia-Pacific will expand at a XX% CAGR through 2031, the fastest rate among the five assessed regions.
- Full-fat desiccated coconut represented XX% of 2025 value, reflecting its flavor, texture and binding performance in bakery and confectionery.
- Bakery and confectionery applications contributed XX% of global value in 2025.
- The Philippines exported XXX metric tons in 2024, up XX% year on year, according to the United Coconut Association of the Philippines.
- Indonesia exported XXX metric tons and Sri Lanka exported XXX metric tons in 2024.

Market size and forecast

Market value by year, USD bn

Indicator	2026	2027	2028	2029	2030	2031	CAGR
Market value, USD bn	XXX	XXX	XXX	XXX	XXX	XXX	XXX
Market volume	XXX	XXX	XXX	XXX	XXX	XXX	XXX
Production	XXX	XXX	XXX	XXX	XXX	XXX	XXX
Imports	XXX	XXX	XXX	XXX	XXX	XXX	XXX
Exports	XXX	XXX	XXX	XXX	XXX	XXX	XXX
Apparent consumption	XXX	XXX	XXX	XXX	XXX	XXX	XXX

Source: XXX

Year-over-year value change

Indicator	2027	2028	2029	2030	2031	CAGR
Market value	X%	X%	X%	X%	X%	X%
Production	X%	X%	X%	X%	X%	X%
Imports	X%	X%	X%	X%	X%	X%
Exports	X%	X%	X%	X%	X%	X%

Source: XXX

Global Desiccated Coconut Market Trends and Growth

Drivers

Desiccated coconut sits at the intersection of a concentrated tropical agricultural supply base and a geographically diverse food-manufacturing market. Demand is comparatively stable in core bakery and confectionery recipes, but realized value is sensitive to mature-nut availability, competing demand from coconut oil and milk processors, energy costs and export freight.

The market is moving beyond standardized fine and medium cuts. Industrial customers increasingly differentiate specifications by fat content, particle distribution, microbiological load, color, moisture, organic status and treatment method, allowing processors with advanced quality systems to earn durable premiums.

Supply-chain resilience has become a commercial capability rather than a procurement function. Integrated processors, multi-origin traders and distributors with regional stocks are capturing business from buyers seeking shorter replenishment times and reduced exposure to single-origin crop disruption.

Growth drivers

Industrial bakery and confectionery expansion

Desiccated coconut is a functional inclusion in biscuits, cakes, fillings, confectionery coatings and chocolate products, providing texture, aroma and fat contribution without refrigerated handling. Capacity growth among packaged-food manufacturers and regional bakery chains increases recurring contract demand for fine and medium full-fat grades.

Plant-based formulation growth

Food developers are using coconut solids to improve texture and flavor in dairy-free desserts, bars, yogurt alternatives and meat-free foods. Desiccated coconut also supports short ingredient lists, allowing manufacturers to replace more highly processed texturizers in premium formulations.

Premium snack and cereal inclusions

Granola, trail mixes, protein snacks and premium breakfast products increasingly feature visible coconut flakes, toasted shreds and chips. These applications use higher-value formats and support stronger processor margins than commodity fine-cut material.

Natural ingredient positioning

Consumer preference for recognizable plant ingredients is strengthening coconut's role in clean-label recipes. Manufacturers benefit from the ingredient's established culinary familiarity, shelf stability and compatibility with vegan, gluten-free and organic product claims.

Asia-Pacific packaged-food investment

Urbanization, convenience-food adoption and expansion of modern bakery and café networks are broadening the addressable market in China, India and Southeast Asia. Local cuisine already provides high consumer familiarity, lowering the cost of introducing coconut-containing packaged products.

Integrated processing capacity

Investment in facilities capable of producing desiccated coconut alongside coconut water, milk, cream and oil improves whole-nut economics and raw-material utilization. Larger integrated processors can offer global customers more resilient supply, broader certifications and consolidated procurement.

Restraints

Raw coconut supply volatility

Typhoons, drought, rainfall variability and aging palms can reduce nut availability and kernel yields across major origins. Competition from coconut oil, milk and water processors amplifies procurement pressure and transmits crop shortages into desiccated-coconut contract prices.

Substitution in price-sensitive recipes

When coconut prices rise sharply, manufacturers can reformulate selected biscuits, cereals and compound coatings with nuts, seeds, cereal crisps or lower-cost flavor systems. Substitution is most pronounced where coconut is not central to the product identity.

Food-safety compliance burden

Industrial buyers impose strict limits for Salmonella, total plate count, moisture, foreign matter and chemical contaminants. Steam treatment, environmental monitoring, laboratory testing and segregated storage raise the entry threshold for smaller processors.

Export logistics concentration

A substantial share of internationally traded product moves from a limited set of Southeast Asian ports to distant consumption markets. Container disruption, port congestion and exchange-rate movement can increase landed costs and lengthen replenishment cycles.

Desiccated Coconut Market Driver and Restraint Impact on the Forecast

Drivers — impact on forecast

Driver	Impact on CAGR	Geography	Horizon
Industrial bakery and confectionery expansion	XXX	XXX	XXX
Plant-based formulation growth	XXX	XXX	XXX
Premium snack and cereal inclusions	XXX	XXX	XXX
Natural ingredient positioning	XXX	XXX	XXX
Asia-Pacific packaged-food investment	XXX	XXX	XXX
Integrated processing capacity	XXX	XXX	XXX

Source: XXX

Restraints — impact on forecast

Restraint	Impact on CAGR	Geography	Horizon
Raw coconut supply volatility	XXX	XXX	XXX
Substitution in price-sensitive recipes	XXX	XXX	XXX
Food-safety compliance burden	XXX	XXX	XXX
Export logistics concentration	XXX	XXX	XXX

Source: XXX

Desiccated Coconut Market Segmentation by Grade, Format and Application

By Fat Content

Full-fat desiccated coconut dominates because its natural oil content delivers aroma, mouthfeel, moisture retention and binding performance in bakery and confectionery. Reduced-fat grades serve cereal, nutritional, filling and further-processing applications where fiber content, lower fat or cost optimization is prioritized. Reduced-fat products will grow faster as manufacturers develop nutrition-positioned foods and processors capture greater value from coconut-milk extraction streams.

Value by fat Content, USD bn

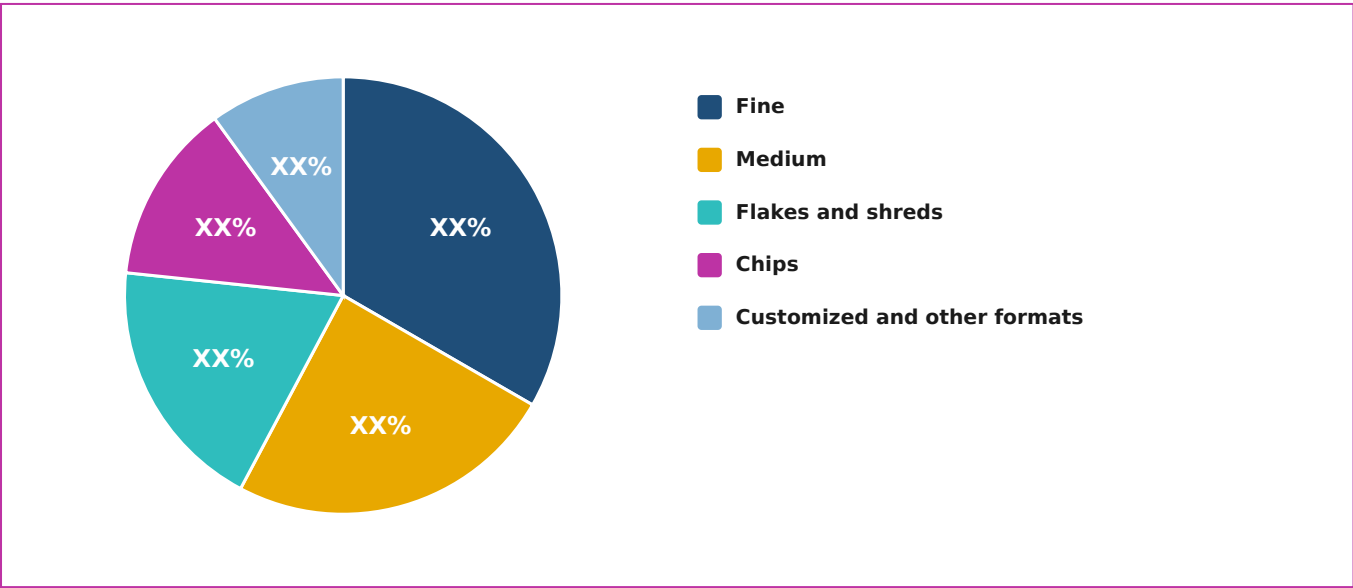
Segment	2026	2027	2028	2029	2030	2031	Share 2025	CAGR
Full-fat	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX
Reduced-fat	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX

Source: XXX

By Product Format

Fine and medium cuts remain the principal industrial formats because they disperse consistently in biscuits, fillings, confectionery and compound coatings. Flakes and shreds command higher prices where visible texture and premium product appearance matter. Chips and customized formats are expanding from a smaller base through snack, cereal and foodservice applications.

Value share by product Format, 2025



Source: XXX

Value by product Format, USD bn

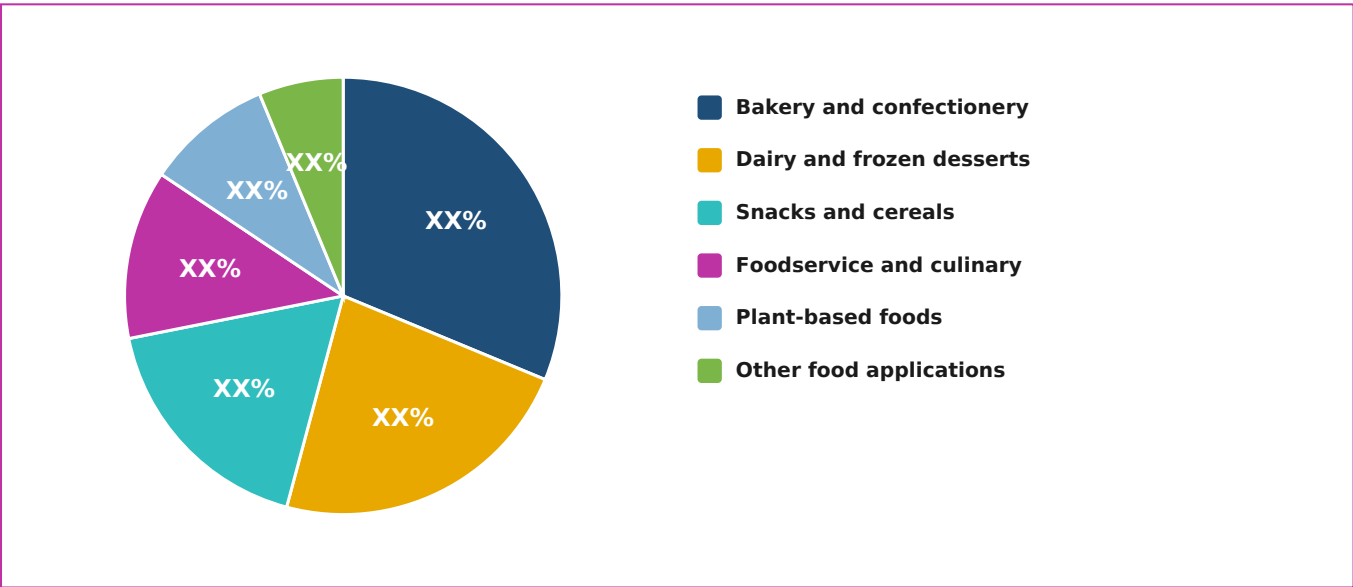
Segment	2026	2027	2028	2029	2030	2031	Share 2025	CAGR
Fine	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX
Medium	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX
Flakes and shreds	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX
Chips	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX
Customized and other formats	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX

Source: XXX

By Application

Bakery and confectionery lead through high-volume use in biscuits, cakes, macaroons, fillings, coatings and chocolate products. Dairy and frozen desserts benefit from coconut's texture and flavor compatibility, while snacks and cereals are the fastest-growing large application group. Plant-based foods will post the highest CAGR as developers use coconut solids in dairy alternatives, nutrition products and meat-free formulations.

Value share by application, 2025



Source: XXX

Value by application, USD bn

Segment	2026	2027	2028	2029	2030	2031	Share 2025	CAGR
Bakery and confectionery	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX
Dairy and frozen desserts	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX
Snacks and cereals	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX
Foodservice and culinary	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX
Plant-based foods	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX
Other food applications	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX

Source: XXX

By Sales Channel

Direct industrial sales dominate because high-volume customers negotiate annual or quarterly contracts tied to grade, microbiological limits, origin and delivery schedules. Ingredient distributors serve mid-sized manufacturers and provide local inventory, technical support and mixed-pallet flexibility. Retail and online channels are smaller by value but are gaining through home baking, natural-food consumption and private-label expansion.

Value by sales Channel, USD bn

Segment	2026	2027	2028	2029	2030	2031	Share 2025	CAGR
Direct industrial	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX
Ingredient distributors	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX
Retail and online	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX

Source: XXX

By Packaging

Lined multiwall sacks are the standard format for conventional industrial shipments and balance protection, handling efficiency and unit cost. Flexible intermediate bulk containers are gaining in large plants with automated ingredient handling and high consumption throughput. Consumer pouches carry the highest per-kilogram realization and will grow fastest through modern retail and e-commerce.

Value by packaging, USD bn

Segment	2026	2027	2028	2029	2030	2031	Share 2025	CAGR
Lined multiwall sacks	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX
Flexible intermediate bulk containers	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX
Consumer pouches and cartons	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX

Source: XXX

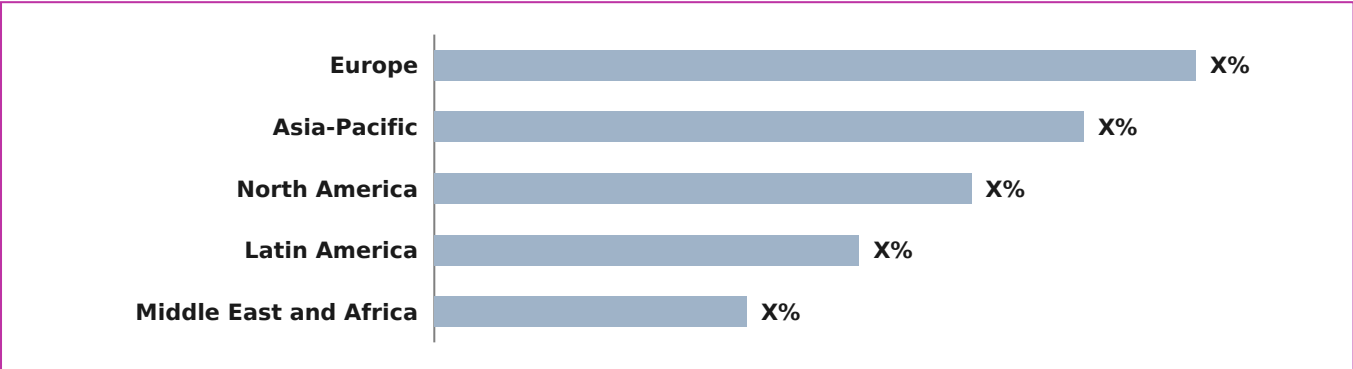
Desiccated Coconut Market Regional Analysis and Country Outlook

Europe led the demand market with a XX% share in 2025. Germany, the United Kingdom, France, the Netherlands and Italy anchor regional consumption through industrial bakery, chocolate, cereal, ingredient-distribution and private-label channels. Buyers increasingly specify steam-treated, sulfur-free, organic and traceable material, sustaining a value premium over conventional commodity grades.

Asia-Pacific represented XX% of 2025 value and will grow at XX% annually through 2031. China and India are adding demand through packaged bakery, snacks, foodservice and plant-based foods, while Japan, South Korea and Australia favor higher-specification products. The region also contains the principal processing origins, creating opportunities for domestic conversion rather than export-only production.

North America accounted for XX% of market value, led by the United States. Granola, nutrition bars, premium snacks, frozen desserts and natural-food products support demand for larger flakes and organic grades. Latin America and the Middle East and Africa remain smaller but faster-developing markets, with Brazil, Mexico, the Gulf states and South Africa providing the principal growth nodes.

Growth rate by region, 2025-2031



Source: XXX

Market value by region, USD bn

Region	2026	2027	2028	2029	2030	2031	Share 2025	CAGR
Europe	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX
Asia-Pacific	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX
North America	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX
Latin America	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX
Middle East and Africa	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX

Source: XXX

Market value by leading country, USD bn

Country	2025	2031	Share 2025	CAGR
United States	XXX	XXX	XXX	XXX
Germany	XXX	XXX	XXX	XXX
United Kingdom	XXX	XXX	XXX	XXX
Belgium	XXX	XXX	XXX	XXX
Netherlands	XXX	XXX	XXX	XXX
Japan	XXX	XXX	XXX	XXX
China	XXX	XXX	XXX	XXX
Mexico	XXX	XXX	XXX	XXX

Source: XXX

Desiccated Coconut Market Competitive Landscape and Company Share

The market is moderately concentrated at the export-processing level and fragmented across local processors, traders and consumer-pack brands. Franklin Baker, Axelum Resources, Century Pacific Agricultural Ventures, Peter Paul Philippine and Superstar Coconut Products form the core Philippine supplier group, while Sambu Group and specialized Indonesian processors provide scale from Indonesia. Sri Lanka competes through flexible grades, organic certification and a diversified exporter base.

Metro Pacific Agro Ventures' acquisition of Franklin Baker and its earlier investment in Axelum create a larger Philippine coconut platform with extensive raw-material procurement and customer reach. Century Pacific is also expanding aggressively: its acquisition of Coco Harvest in 2024 and a third Mindanao facility in 2025 increased its ability to balance desiccated coconut with coconut water, milk and oil output.

Competitive advantage is shifting from basic drying capacity toward integrated supply assurance, microbiological control, customized particle engineering and verified sustainability. Leading exporters are investing in steam sterilization, automated sorting, laboratory systems, farmer programs and regional sales inventories, while smaller processors increasingly compete through organic, Fairtrade and specialty-format niches.

Leading companies

Company	HQ	Est. revenue 2025	Market share 2025	YoY
Franklin Baker Company of the Philippines	XXX	XXX	XXX	XXX
Axelum Resources Corp.	XXX	XXX	XXX	XXX
Century Pacific Agricultural Ventures, Inc.	XXX	XXX	XXX	XXX
Peter Paul Philippine Corporation	XXX	XXX	XXX	XXX
Superstar Coconut Products Co., Inc.	XXX	XXX	XXX	XXX
Primex Coco Products, Inc.	XXX	XXX	XXX	XXX
Sambu Group	XXX	XXX	XXX	XXX
Renuka Agri Foods PLC	XXX	XXX	XXX	XXX
Silvermill Group	XXX	XXX	XXX	XXX
CBL Natural Foods	XXX	XXX	XXX	XXX
Betrimex	XXX	XXX	XXX	XXX
Luong Quoi Coconut Co., Ltd.	XXX	XXX	XXX	XXX

Source: XXX

Global Desiccated Coconut Market Forecast and Opportunities

Global value will advance from USD XXX billion in 2025 to USD XXX billion in 2031. Volume will reach XXX metric tons as bakery, confectionery and snack applications remain the demand base and plant-based foods add an incremental premium-growth layer.

The central forecast assumes continued processor investment, gradual coconut replanting and periodic crop-price cycles rather than a sustained shortage. A stronger supply scenario would accelerate penetration in price-sensitive bakery applications, while repeated weather disruption would raise value growth but limit physical consumption and encourage recipe substitution.

Suppliers that win through 2031 will secure multi-region raw-material access, demonstrate lot-level traceability and deliver application-specific cuts with consistent microbiological performance. Organic supply, toasted products, low-fat grades and regional inventory services will expand faster than conventional bulk fine-cut material.

Opportunities

- Organic and regenerative-sourcing programs
- Steam-sterilized and low-microbiological-load ingredients
- Toasted, flavored and customized particle formats
- Reduced-fat ingredients for cereals and nutrition products
- Regional warehousing and just-in-time supply in Europe and North America
- Upcycled coconut ingredients and zero-waste processing
- Private-label consumer packs in emerging urban markets

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