

Iran Palm Oil Market 2026

Market size, segmentation, competitive landscape and outlook

2021–2031

Moving forward, together



Every one of us has, at some point, heard the line from *Alice in Wonderland*: “It takes all the running you can do, to keep in the same place. If you want to get somewhere else, you must run at least twice as fast.” Cliché as the quote has become, our world is changing at extraordinary speed. And yet, to my mind, it matters not only to run fast, but — more importantly — to know where you are running.

We see ourselves as the navigator, ready at the right moment to point out the correct course. By providing current, timely information for the decisions that matter, we aim to protect our clients from missteps and to help them find new opportunities.

It matters to us that you are satisfied with the work we have done. If you have any questions about this report, we will be glad to answer them.

ANDREY SHEVCHENKO, Managing Partner

© shev.io — All rights reserved.

Disclaimer

This report was prepared by shev.io solely for information purposes. shev.io does not guarantee the accuracy and completeness of all information contained in the report, as the data in some sources may have been distorted inadvertently or deliberately. The information presented in this report must not be construed, directly or indirectly, as containing recommendations for further business action. All opinions and estimates contained in this report reflect the authors' judgement as at the date of publication and may be changed without notice.

shev.io accepts no liability for any loss or damage arising from any third party's use of the information contained in this report, including published opinions or conclusions, or for consequences caused by the incompleteness of the information presented. The information presented in this report is obtained from open sources. Additional information may be provided on request.

This document, or any part of it, may not be distributed without the written permission of shev.io, nor reproduced by any means.

© shev.io — All rights reserved.

Terms of use

This report is provided to the user under a **non-exclusive, non-transferable, limited licence** solely for internal use within the purposes for which the report was lawfully acquired.

The user **may not**, in whole or in part, transfer, sell, gift, publish or otherwise distribute the report to third parties, nor pass it to any other legal entities, partner organisations or external teams (including affiliated companies). It is prohibited to place the report (or fragments of it) in the public domain (websites, social networks, messengers, file-sharing services, open-link cloud storage) or to provide access through third-party services where this allows third parties to review the materials.

If the report is purchased by a **company**, its use is permitted **only by that company's employees** for internal tasks. Passing the report to contractors, consultants, freelancers, agencies and any external parties is prohibited.

All exclusive rights to the report — including its structure, texts, data selection, visualisations, tables, charts and design elements — belong to the rights holder (shev.io) or are used on lawful grounds. The user receives the right to use the report only within these terms.

Without shev.io's written consent it is prohibited to create derivative products based on the report, to use it as part of a commercially distributed product or service, or to remove or alter copyright notices.

The use of **short quotations** and fragments is permitted **only in internal documentation** (internal memos, reports, presentations, working correspondence), provided the meaning and context are preserved and the source is credited: *shev.io*. Any publication or use of the materials in places accessible to third parties is permitted only with shev.io's prior written consent.

© shev.io — All rights reserved.

Market at a glance

This demo shows the **form and depth** of the report — real narrative with the detailed figures and tables masked as “XXX”. When you order the report, every figure is finalised and verified for your copy, and the full report is delivered within 24–72 hours.

Indicator	Value
Market size (2025)	USD 0.7 bn
Forecast (2031)	USD 1 bn
CAGR (2021–2031)	5.7%
Study period	2021–2031
Largest region	Central Iran · 34%
Fastest-growing region	South and Southeast · 6.5%
Market concentration	Moderate
Licence	Individual / Company

Iran's palm oil market reaches USD XXX million in 2025 and advances to USD XXX million by 2031, representing a XX% CAGR. Industrial food manufacturing anchors consumption, with bakery fats, confectionery fillings, frying applications and blended edible oils shaping purchasing decisions. Palm olein leads the product mix, while Malaysia holds the largest share of supply by producing origin. Competitive advantage depends on reliable import execution, application-specific formulation and the ability to finance inventory through changing foreign-exchange conditions.

© shev.io — All rights reserved.

Table of contents

1 Introduction

1.1 Market definition and valuation boundary

1.2 Study coverage, exclusions and classification rules

2 Research Methodology

2.1 Secondary evidence, sizing framework and planned primary research

3 Executive Summary and Commercial Priorities

4 Iran Palm Oil Market Dynamics

4.1 Growth drivers and directional CAGR effects

4.2 Market restraints and operating risks

4.3 Porter's Five Forces

4.4 Value chain, import economics and regulatory developments

5 Iran Palm Oil Market Size and Forecasts

5.1 Historical national value, volume and unit values, 2021–2025

5.2 Annual forecasts and value-growth reconciliation, 2026–2031

6 Iran Palm Oil Market Forecasts by Segment

6.1 By product type

6.2 By application

6.3 By route to market

6.4 By producing origin

6.4.1 Malaysia

6.4.2 Indonesia

6.4.3 Other producing origins

7 Iran Palm Oil Market Forecasts by Geography

7.1 Central Iran

7.1.1 Tehran

7.1.2 Alborz

7.1.3 Qom

7.1.4 Markazi

7.1.5 Isfahan

7.1.6 Yazd

7.1.7 Semnan

7.2 North and Northwest

7.2.1 East Azerbaijan

7.2.2 West Azerbaijan

7.2.3 Ardabil

7.2.4 Zanjan

© shev.io — All rights reserved.

7.2.5 Qazvin
7.2.6 Gilan
7.2.7 Mazandaran
7.2.8 Golestan
7.3 West and Southwest
7.3.1 Kurdistan
7.3.2 Kermanshah
7.3.3 Ilam
7.3.4 Lorestan
7.3.5 Hamadan
7.3.6 Khuzestan
7.3.7 Chaharmahal and Bakhtiari
7.3.8 Kohgiluyeh and Boyer-Ahmad
7.4 Northeast
7.4.1 Razavi Khorasan
7.4.2 North Khorasan
7.4.3 South Khorasan
7.5 South and Southeast
7.5.1 Fars
7.5.2 Bushehr
7.5.3 Hormozgan
7.5.4 Kerman
7.5.5 Sistan and Baluchestan
8 Competitive Landscape, Company Share and Company Profiles
8.1 Wilmar International
8.2 SD Guthrie
8.3 IOI Corporation
8.4 Kuala Lumpur Kepong
8.5 Golden Agri-Resources
8.6 Musim Mas
8.7 Apical
8.8 PT Astra Agro Lestari Tbk
9 Market Opportunities, Forecast Scenarios and Implementation Priorities

© shev.io — All rights reserved.

List of tables

Table 1. Market inclusion and exclusion matrix by product and transaction

Table 2. HS classification bridge: crude palm oil, palm fractions and excluded palm kernel products

Table 3. Research evidence register, source hierarchy and outstanding validation tasks

Table 4. Executive market dashboard: value, volume, unit value and growth

Table 5. Commercial opportunity matrix by application and customer requirement

Table 6. Market-entry priorities by supplier capability and route to market

Table 7. Growth drivers: mechanism, affected customers, geography and forecast horizon

Table 8. Market restraints: transmission mechanism, exposure and commercial response

Table 9. Porter's Five Forces assessment for Iranian palm oil procurement and distribution

Table 10. Palm oil substitution matrix against soybean oil, sunflower oil and alternative fat systems

Table 11. National annual market value and consumption volume, 2021–2031

Table 12. Annual market value and volume by product type, 2021–2031

Table 13. Annual market value and volume by application, 2021–2031

Table 14. Annual market value and volume by route to market, 2021–2031

Table 15. Annual market value and volume by producing origin, 2021–2031

Table 16. Annual market value and volume by Iranian region, 2021–2031

Table 17. Value-growth reconciliation: consumption, product mix and unit-value contributions

Table 18. Product-type comparison: market value, volume, share, growth and application requirements

Table 19. Application comparison: market value, volume, share and purchasing criteria

Table 20. Route-to-market comparison: market value, volume, share and service requirements

Table 21. Producing-origin comparison: market value, volume, share and procurement considerations

Table 22. Regional comparison: market value, volume, share, unit value and growth

Table 23. Central Iran provincial value and volume forecasts: Tehran, Alborz, Qom, Markazi, Isfahan, Yazd and Semnan as separate rows

Table 24. North and Northwest provincial forecasts: East Azerbaijan, West Azerbaijan, Ardabil, Zanjan, Qazvin, Gilan, Mazandaran and Golestan as separate rows

Table 25. West and Southwest provincial forecasts: Kurdistan, Kermanshah, Ilam, Lorestan, Hamadan, Khuzestan, Chaharmahal and Bakhtiari, and Kohgiluyeh and Boyer-Ahmad as separate rows

Table 26. Northeast provincial forecasts: Razavi Khorasan, North Khorasan and South Khorasan as separate rows

Table 27. South and Southeast provincial forecasts: Fars, Bushehr, Hormozgan, Kerman and Sistan and Baluchestan as separate rows

Table 28. Palm oil trade balance by HS classification, partner, year, value and net weight

Table 29. Import execution and regulatory matrix by authority, document and process stage

Table 30. Dated policy developments and transmission into Iranian procurement economics

© shev.io — All rights reserved.

Table 31. Iranian importing and refining groups: in-scope sales, market share and evidence register
Table 32. Wilmar International company profile: portfolio, financials, capacity, developments and strategy
Table 33. SD Guthrie company profile: portfolio, financials, capacity, developments and strategy
Table 34. IOI Corporation company profile: portfolio, financials, capacity, developments and strategy
Table 35. Kuala Lumpur Kepong company profile: portfolio, financials, capacity, developments and strategy
Table 36. Golden Agri-Resources company profile: portfolio, financials, capacity, developments and strategy
Table 37. Musim Mas company profile: portfolio, financials, capacity, developments and strategy
Table 38. Apical company profile: portfolio, financials, capacity, developments and strategy
Table 39. PT Astra Agro Lestari Tbk company profile: portfolio, financials, capacity, developments and strategy
Table 40. Scenario assumptions and annual value, volume and unit-value outputs
Table 41. Commercial opportunity assessment by application, region and required capability
Table 42. Implementation roadmap, leading indicators and forecast revision triggers
Table 43. Market value by year, USD bn
Table 44. Year-over-year value change
Table 45. Drivers — impact on forecast
Table 46. Restraints — impact on forecast
Table 47. Value by product Type, USD bn
Table 48. Value by application, USD bn
Table 49. Value by route to Market, USD bn
Table 50. Value by producing Origin, USD bn
Table 51. Market value by region, USD bn
Table 52. Market value by leading country, USD bn
Table 53. Leading companies

© shev.io — All rights reserved.

List of figures

Figure 1. Iran palm oil value chain: allocation of commercial value by transaction stage

Figure 2. Iran palm oil market value: 2025 baseline and 2031 forecast

Figure 3. Incremental market value by customer application, 2025–2031

Figure 4. Directional CAGR effects of Iran palm oil market drivers

Figure 5. Directional CAGR effects of Iran palm oil market restraints

Figure 6. Iran palm oil market value by year, 2021–2031

Figure 7. Iran palm oil consumption volume by year, 2021–2031

Figure 8. Average realised palm oil unit value by year, 2021–2031

Figure 9. Iran palm oil market value share by product type, 2025

Figure 10. Iran palm oil market value share by application, 2025

Figure 11. Iran palm oil market value share by route to market, 2025

Figure 12. Iran palm oil market value share by producing origin, 2025

Figure 13. Iran palm oil market value share by region, 2025

Figure 14. Regional palm oil market value CAGR, 2025–2031

Figure 15. Regional contribution to incremental Iranian palm oil demand, 2025–2031

Figure 16. Palm oil import volume by producing origin and year, 2021–2031

Figure 17. Delivered-cost components for representative palm oil procurement routes

Figure 18. Iran palm oil market share by importing and refining group, 2025

Figure 19. International supplier capability comparison by product breadth and processing integration

Figure 20. Iran palm oil market value under baseline, upside and downside scenarios

Figure 21. Value share by product Type, 2025

Figure 22. Value share by application, 2025

Figure 23. Growth rate by region, 2025-2031

© shev.io — All rights reserved.

Executive summary

Iran's palm oil market reaches USD XXX million in 2025 and advances to USD XXX million by 2031, representing a XX% CAGR. Industrial food manufacturing anchors consumption, with bakery fats, confectionery fillings, frying applications and blended edible oils shaping purchasing decisions. Palm olein leads the product mix, while Malaysia holds the largest share of supply by producing origin. Competitive advantage depends on reliable import execution, application-specific formulation and the ability to finance inventory through changing foreign-exchange conditions.

Indicator	Value
Market size 2025	XXX
Forecast 2031	XXX
CAGR	XXX
Largest region	XXX
Fastest region	XXX

Key findings

- Iran's palm oil market totals USD XXX million in 2025 and reaches USD XXX million by 2031, with a XX% CAGR.
- Domestic palm oil consumption totals XXX tonnes in 2025 and reaches XXX tonnes by 2031.
- Palm olein accounts for XX% of base-year market value, supported by frying, blending and foodservice applications.
- Industrial food manufacturing represents XX% of market value and provides the largest addressable customer pool.
- Malaysia supplies XX% of the market by producing-origin value, followed by Indonesia at XX%.
- Central Iran generates XX% of national demand value, reflecting its concentration of food manufacturing and distribution activity.
- The South and Southeast region records the fastest value growth, at XX% annually through 2031.
- Direct industrial procurement accounts for XX% of market value, making technical selling and procurement relationships central to market entry.

© shev.io — All rights reserved.

Market size and forecast

Market value by year, USD bn

Indicator	2026	2027	2028	2029	2030	2031	CAGR
Market value, USD bn	XXX	XXX	XXX	XXX	XXX	XXX	XXX
Market volume	XXX	XXX	XXX	XXX	XXX	XXX	XXX
Production	XXX	XXX	XXX	XXX	XXX	XXX	XXX
Imports	XXX	XXX	XXX	XXX	XXX	XXX	XXX
Exports	XXX	XXX	XXX	XXX	XXX	XXX	XXX
Apparent consumption	XXX	XXX	XXX	XXX	XXX	XXX	XXX

Source: XXX

Year-over-year value change

Indicator	2027	2028	2029	2030	2031	CAGR
Market value	X%	X%	X%	X%	X%	X%
Production	X%	X%	X%	X%	X%	X%
Imports	X%	X%	X%	X%	X%	X%
Exports	X%	X%	X%	X%	X%	X%

Source: XXX

© shev.io — All rights reserved.

Iran Palm Oil Market Trends and Growth Drivers

Iran's palm oil economics begin with the landed cost of an imported ingredient and end with its performance in a specific customer application. International oil prices, product specifications, financing requirements and domestic distribution costs jointly determine competitiveness. Reading the market through a single benchmark price misses the differences between frying oil, bakery shortening and other industrial fat systems.

Industrial demand provides the market's centre of gravity because palm oil performs functions that cannot always be replicated through a simple substitution of liquid vegetable oils. Melting behaviour, texture, storage stability and production consistency affect the economics of finished foods. Suppliers therefore compete through technical compatibility as well as price and availability.

The principal commercial constraint is the coordination of procurement, payment and customer delivery. A supplier with competitive product economics can still lose business when documentation or financing interrupts execution. Conversely, strong inventory management and approved alternative origins can improve customer service without requiring a fundamentally different product.

Growth drivers

Industrial food production sustains ingredient demand

Bakery products, biscuits, confectionery fillings and other processed foods provide repeat demand for palm-based ingredients with predictable melting and handling characteristics. Manufacturers favour suppliers that can maintain specifications across shipments and support production continuity. This makes industrial account penetration the principal route to sustained volume growth.

Delivered-cost competitiveness supports oil substitution

Palm oil competes with soybean and sunflower oils through its delivered price and its performance within a finished formulation. When relative prices favour palm, industrial buyers can adjust approved blends without changing the broader product proposition. The opportunity is strongest where procurement teams evaluate cost per finished unit rather than ingredient price alone.

Foodservice demand strengthens palm olein consumption

Commercial frying requires oils with suitable oxidative stability, predictable handling and reliable replenishment. Palm olein benefits where operators balance purchase price with usable frying life and product consistency. Distributors that combine dependable availability with appropriate pack formats can capture demand beyond large industrial accounts.

Application-specific fats expand palm stearin opportunities

Palm stearin contributes structure and melting characteristics to shortenings and selected industrial fat systems. Demand develops through customer formulation work rather than simple replacement of liquid oils. Suppliers with blending expertise and technical documentation can improve revenue per tonne by

© shev.io — All rights reserved.

solving specific processing problems.

Southern processing and distribution support regional growth

The South and Southeast offers opportunities in regional food processing, commercial distribution and service to dispersed urban markets. Storage, packaging and inland delivery capabilities can improve availability for customers outside the largest established manufacturing centres. Growth follows actual processing and consumption activity, with port throughput treated separately.

Supplier diversification improves procurement continuity

Approved supply options across producing countries help buyers manage shipment interruptions, changing export economics and specification availability. Diversification is most effective when product testing, documentation and payment arrangements are completed before a disruption. Procurement continuity supports customer retention and reduces production interruptions caused by ingredient shortages.

Restraints

Foreign-exchange access constrains purchasing cycles

Import-dependent buyers must coordinate foreign-currency access, order registration, payment timing and domestic receivables. A profitable order can still become difficult to execute when these cycles diverge. Smaller processors and distributors face particular pressure because inventory and financing requirements absorb a larger share of available capital.

Banking and trade compliance increase transaction friction

Agricultural trade authorisations do not remove the need to assess counterparties, banks, transport arrangements and transaction documentation. Suppliers and buyers can face delays even when the underlying product falls within an authorised trade category. Execution costs favour experienced operators and reduce the ease of entry for new suppliers.

Nutrition positioning limits some consumer applications

Consumer-facing brands must balance functionality and affordability against preferences concerning saturated fat and ingredient disclosure. Products positioned around alternative oils can restrict palm oil's role in household retail and selected premium foods. Industrial suppliers therefore need application-specific propositions and clear composition documentation.

Producer-country policy and freight volatility disrupt margins

Export measures, domestic biodiesel demand and changes in freight availability affect the landed cost of palm oil. Importers can experience margin compression when replacement costs rise faster than domestic selling prices adjust. Managing this exposure requires procurement discipline, inventory visibility and commercial terms that reflect changing input costs.

© shev.io — All rights reserved.

Iran Palm Oil Market Driver and Restraint Impact on Growth

Drivers — impact on forecast

Driver	Impact on CAGR	Geography	Horizon
Industrial food production sustains ingredient demand	XXX	XXX	XXX
Delivered-cost competitiveness supports oil substitution	XXX	XXX	XXX
Foodservice demand strengthens palm olein consumption	XXX	XXX	XXX
Application-specific fats expand palm stearin opportunities	XXX	XXX	XXX
Southern processing and distribution support regional growth	XXX	XXX	XXX
Supplier diversification improves procurement continuity	XXX	XXX	XXX

Source: XXX

Restraints — impact on forecast

Restraint	Impact on CAGR	Geography	Horizon
Foreign-exchange access constrains purchasing cycles	XXX	XXX	XXX
Banking and trade compliance increase transaction friction	XXX	XXX	XXX
Nutrition positioning limits some consumer applications	XXX	XXX	XXX
Producer-country policy and freight volatility disrupt margins	XXX	XXX	XXX

Source: XXX

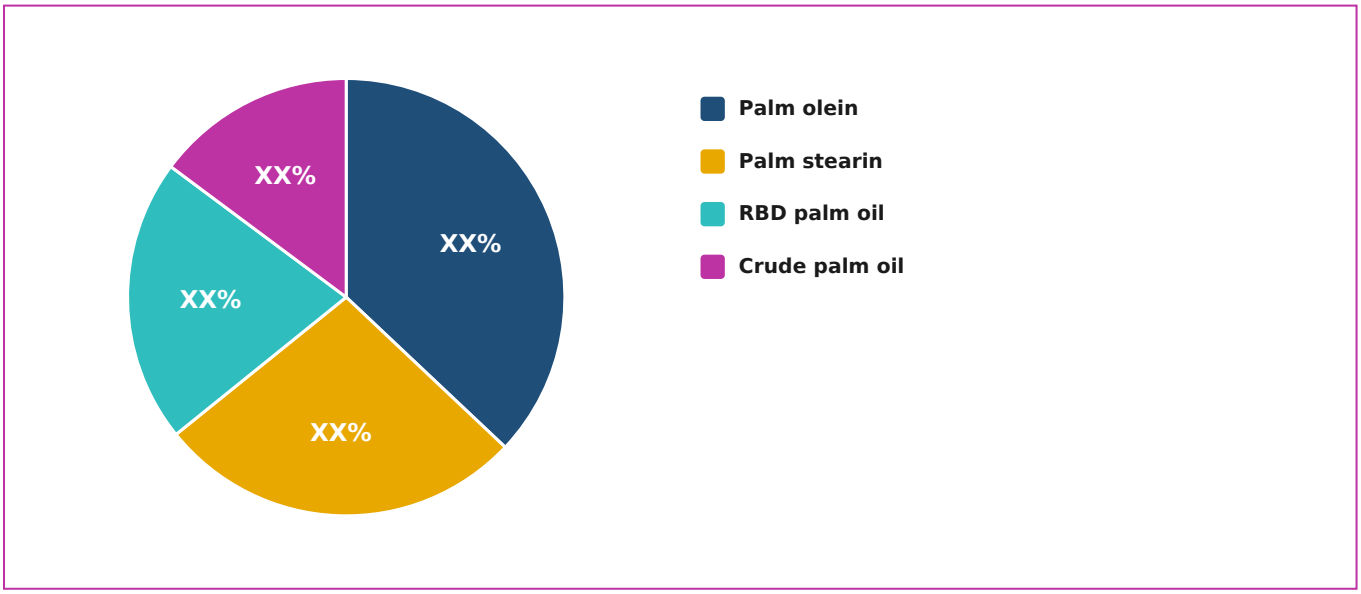
© shev.io — All rights reserved.

Iran Palm Oil Market Segmentation by Product, Application and Supply Origin

By Product Type

Palm olein anchors demand through frying, blending and foodservice applications. RBD palm oil supports broader processing requirements, while palm stearin serves formulations requiring structure and controlled melting characteristics. Palm stearin offers the strongest application-led expansion opportunity as suppliers develop industrial shortening and selected confectionery uses.

Value share by product Type, 2025



Source: XXX

Value by product Type, USD bn

Segment	2026	2027	2028	2029	2030	2031	Share 2025	CAGR
Palm olein	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX
Palm stearin	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX
RBD palm oil	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX
Crude palm oil	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX

Source: XXX

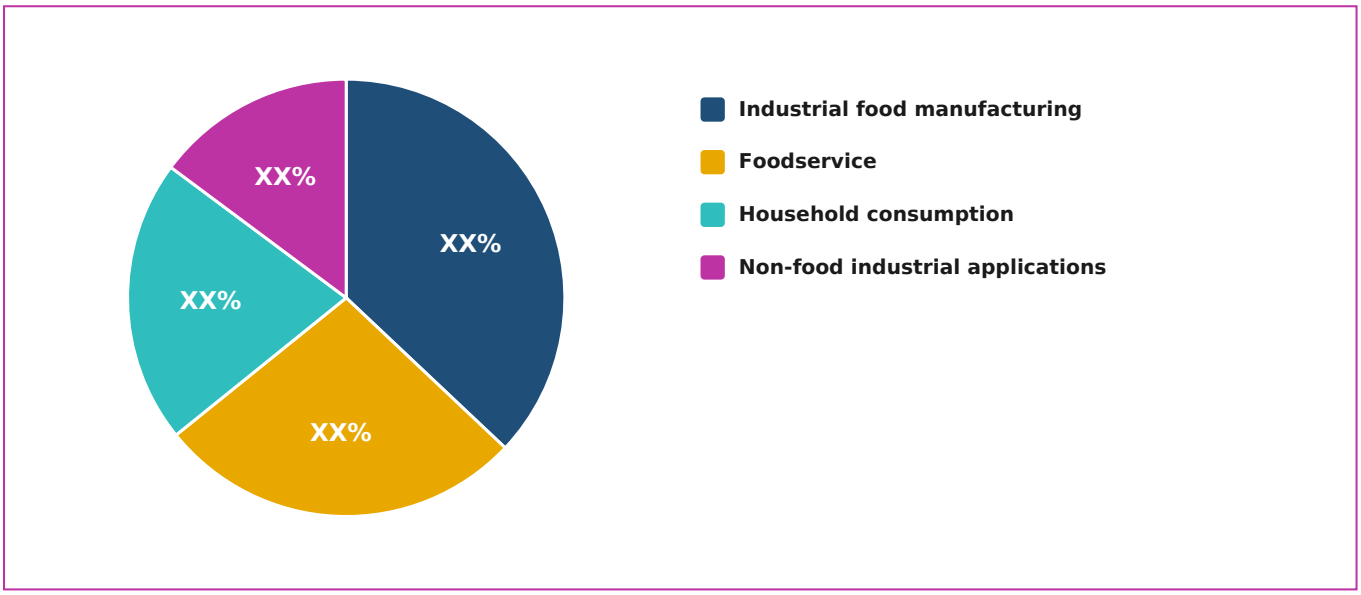
By Application

Industrial manufacturers purchase palm products for their combination of cost, process performance and consistency. Foodservice represents a distinct route to demand through commercial frying and distributor relationships. Household use is more sensitive to brand positioning and ingredient preferences, while non-

© shev.io — All rights reserved.

food applications provide a smaller industrial outlet; industrial food manufacturing remains the principal growth opportunity.

Value share by application, 2025



Source: XXX

Value by application, USD bn

Segment	2026	2027	2028	2029	2030	2031	Share 2025	CAGR
Industrial food manufacturing	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX
Foodservice	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX
Household consumption	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX
Non-food industrial applications	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX

Source: XXX

By Route to Market

Large consuming manufacturers favour direct procurement relationships that support specification control, shipment planning and commercial negotiation. Domestic distributors aggregate demand from smaller processors and foodservice operators, while packaged retail serves households and some small businesses. Direct industrial procurement provides the clearest growth platform for suppliers able to combine technical support with reliable order execution.

© shev.io — All rights reserved.

Value by route to Market, USD bn

Segment	2026	2027	2028	2029	2030	2031	Share 2025	CAGR
Direct industrial procurement	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX
Domestic distributor sales	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX
Packaged retail sales	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX

Source: XXX

By Producing Origin

Malaysia leads the sourcing mix, with Indonesia providing the largest alternative supply base. Origin is assigned to the producing country rather than an invoicing location or transshipment hub. Indonesia offers the strongest diversification opportunity, although customer qualification, product consistency and payment execution determine how quickly an alternative origin can gain business.

Value by producing Origin, USD bn

Segment	2026	2027	2028	2029	2030	2031	Share 2025	CAGR
Malaysia	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX
Indonesia	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX
Other producing origins	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX

Source: XXX

© shev.io — All rights reserved.

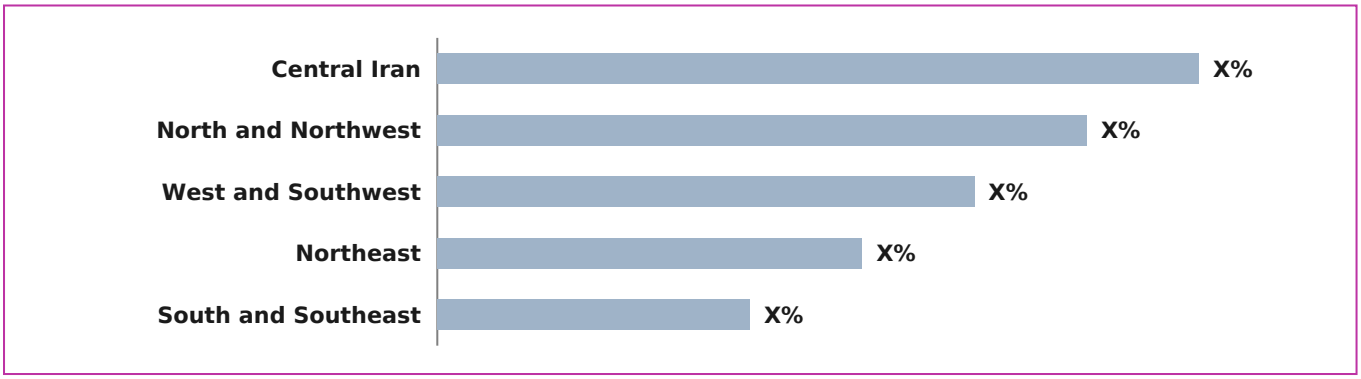
Iran Palm Oil Market Regional Analysis and Provincial Demand Outlook

Central Iran represents XX% of market value and remains the principal commercial entry point for industrial suppliers. Tehran and Alborz combine manufacturing, procurement and distribution functions, while Isfahan and the surrounding industrial provinces broaden the addressable customer base. Demand allocation follows the location where oil is processed or consumed, preventing national distributors headquartered in Tehran from absorbing demand that belongs elsewhere.

North and Northwest accounts for XX% of value, supported by food manufacturing and distribution across its industrial and urban centres. West and Southwest contributes XX%, combining inland consumption with the logistics importance of Khuzestan. The report separates customs entry, warehousing and final processing so that import corridor activity does not overstate local consumption.

South and Southeast advances at XX% annually, the fastest regional rate, from an XX% base-year share. Its opportunity lies in regional manufacturing, foodservice and improved distribution coverage across Fars, Bushehr, Hormozgan, Kerman and Sistan and Baluchestan. Northeast contributes XX% of value, with Razavi Khorasan anchoring regional demand and distribution into neighbouring provinces.

Growth rate by region, 2025-2031



Source: XXX

Market value by region, USD bn

Region	2026	2027	2028	2029	2030	2031	Share 2025	CAGR
Central Iran	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX
North and Northwest	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX
West and Southwest	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX
Northeast	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX
South and Southeast	XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX

Source: XXX

© shev.io — All rights reserved.

Market value by leading country, USD bn

Country	2025	2031	Share 2025	CAGR
United States	XXX	XXX	XXX	XXX
Germany	XXX	XXX	XXX	XXX
United Kingdom	XXX	XXX	XXX	XXX
Belgium	XXX	XXX	XXX	XXX
Netherlands	XXX	XXX	XXX	XXX
Japan	XXX	XXX	XXX	XXX
China	XXX	XXX	XXX	XXX
Mexico	XXX	XXX	XXX	XXX

Source: XXX

© shev.io — All rights reserved.

Iran Palm Oil Market Competitive Landscape and Company Share

The market has moderate concentration at the level of Iranian importing and refining groups, alongside a broader network of distributors and consuming manufacturers. Competitive strength rests on financing capacity, procurement execution, storage access and consistent quality. Price remains important, but an industrial customer's production schedule makes delivery reliability and formulation compatibility decisive procurement criteria.

Wilmar International, SD Guthrie, IOI Corporation, Kuala Lumpur Kepong, Golden Agri-Resources, Musim Mas, Apical and Astra Agro Lestari form the international producer and processor benchmarking universe. Behshahr Industrial Company, Margarin Company and Kourosh Food Industry provide relevant Iranian downstream coverage. Inclusion identifies companies for commercial assessment; it does not establish a current supply relationship between a named international group and Iran.

Company analysis distinguishes upstream plantation scale, refining and fractionation capability, speciality-fat expertise and domestic distribution strength. Ownership changes, capacity additions and supply arrangements enter the competitive assessment through dated company disclosures. Supplier selection increasingly rewards documented origin, product consistency and the ability to maintain service through changing transaction conditions.

Leading companies

Company	HQ	Est. revenue 2025	Market share 2025	YoY
Wilmar International	XXX	XXX	XXX	XXX
SD Guthrie	XXX	XXX	XXX	XXX
IOI Corporation	XXX	XXX	XXX	XXX
Kuala Lumpur Kepong	XXX	XXX	XXX	XXX
Golden Agri-Resources	XXX	XXX	XXX	XXX
Musim Mas	XXX	XXX	XXX	XXX
Apical	XXX	XXX	XXX	XXX
PT Astra Agro Lestari Tbk	XXX	XXX	XXX	XXX

Source: XXX

© shev.io — All rights reserved.

Iran Palm Oil Market Forecast and Commercial Opportunities to 2031

Market value rises to USD XXX million by 2031 as consumption growth combines with changes in dollar-denominated product prices and the application mix. Physical demand reaches XXX tonnes, keeping the commercial outlook grounded in food production and industrial use rather than domestic currency inflation. Palm olein remains the largest product category, while application-specific fats offer opportunities to improve customer retention and revenue per tonne.

The upside scenario combines smoother procurement execution, stronger processed-food output and favourable palm-to-alternative-oil price relationships. The downside scenario combines financing delays, higher landed costs and substitution toward competing oils. Scenario analysis separates volume, product mix and unit value so that buyers can distinguish a larger revenue pool from stronger underlying consumption.

Winning suppliers will combine technically suitable products with dependable delivery, transparent specifications and financing discipline. The strongest entry strategies begin with defined customer applications and approved formulations, then extend into distribution and inventory services. Regional expansion should follow verified processing demand, particularly in the South and Southeast, rather than warehouse or port activity alone.

Opportunities

- Application-led bakery shortening and confectionery fat systems
- Documented and traceable palm oil for sophisticated industrial buyers
- Smaller industrial pack sizes for regional bakeries and food manufacturers
- Inventory-management services linked to industrial customer demand
- Dual-origin procurement programmes with consistent product specifications
- Technical support for reformulation between palm oil and alternative vegetable oils
- Regional distribution and storage serving the South and Southeast

> This preview shows the form and depth of the report. The full report contains every figure, segment- and country-level detail and full company profiles. On purchase all figures are finalised and verified, and the report is delivered within 24–72 hours.

© shev.io — All rights reserved.